

GFI Global Partner Program



■ Partner Program objective

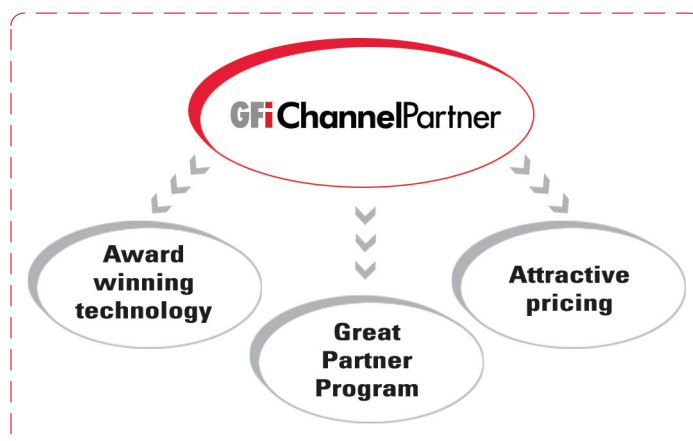
Enhance the partner program to match GFI's award-winning technology and attractive pricing.

■ Why team with GFI?

- Growth
- Profitability
- Market leadership
- Unparalleled support

■ A win-win partnership

GFI will invest more to top contributing Partners that are committed to deliver business results.



Value added reseller benefits			
	Gold Partner	Silver Partner	Bronze Partner
Discount			
Discount Level	Contact reseller@gfi.com	Contact reseller@gfi.com	Contact reseller@gfi.com
Sales / Marketing enablement			
Free web-based solution sales & technical training / certification	■	■	■
Eligible for participation in beta programs	■		
Eligible for qualified leads, deal registration, and website listing	■	■	
Dedicated GFI channel account manager	■	■	
Free NFR software	■	■	■
Access to electronic sales collateral	■	■	■
Communication			
Access to partner portal	■	■	
Eligible for event participation (advisory councils, symposium, ...)	■	■	
eNewsletter communications	■	■	■

Value added reseller requirements			
	Gold Partner	Silver Partner	Bronze Partner
Volume performance			
Minimum quarterly revenue performance	Contact reseller@gfi.com	Contact reseller@gfi.com	Contact reseller@gfi.com
Commitment			
Named technical & marketing contact	■	■	
Executive contact (Director Level or above)	■	■	
Approved joint annual business plan (reviewed quarterly)	■	■	
Monthly sales forecasts	■	■	
Customer references	■	■	
Competency			
Sales skills certification	■	■	
Technical skills certification	■	■	

Network security

GFI EventsManager

Network-wide event log management

GFI EventsManager collects data from all devices that use Windows event logs, W3C, and Syslog and applies the best rules and filtering in the industry to identify key data. This allows you to track when staff swipe their fob, pick up the phone to call home, turn on their PC, what they do on their PC and which files they access during their work day. GFI EventsManager also provides you with real-time alerting when critical events arise and suggests remedial action.

GFI LANguard N.S.S.

Network security scanner, port scanner and patch management

GFI LANguard Network Security Scanner checks your network for possible security vulnerabilities by scanning your entire network for missing security patches, service packs, open shares, open ports, unused user accounts and more. With this information (displayed in customizable reports), you can easily lock down your network against hackers. GFI LANguard N.S.S. can also remotely deploy missing patches and service packs in applications and OS. GFI LANguard N.S.S. is the leading Windows security scanner and very competitively priced.

GFI EndPointSecurity

Comprehensive control on use of iPods, USB drives and other portable devices

GFI EndPointSecurity allows administrators to actively manage user access and log the activity of portable devices such as iPods, USB drivers, smart phones and other portable devices. The proliferation of such devices has increased the risk of data leakage and malicious activity on networks. GFI EndPointSecurity also gives administrators control over what devices are in use, have been used and by whom and in-depth knowledge of what data has been copied.

GFI NETWORK ServerMonitor

Network monitoring

GFI Network Server Monitor automatically monitors your network and servers for failures and allows administrators to fix and identify issues before users report them. Alerts can be sent by email, pager or SMS. Actions, such as rebooting a machine, restarting a service or running a script, can be done automatically.

Content security

GFI MailEssentials

Anti-spam for Exchange, anti-phishing and email management

GFI MailEssentials for Exchange/SMTP offers spam and phishing protection and email management at server level. GFI MailEssentials offers a fast set-up and a high spam detection rate using Bayesian analysis and other methods – no configuration required, very low false positives through its automatic whitelist, and the ability to automatically adapt to your email environment to constantly tune and improve spam detection. GFI MailEssentials also adds email management tools to your mail server: disclaimers, email archiving and monitoring, Internet mail reporting, list server, server-based auto replies and POP3 downloading.

GFI WebMonitor

Real-time HTTP/FTP monitoring, anti-virus and access control

GFI WebMonitor for ISA Server is a utility for Microsoft ISA Server that allows you to monitor the sites users are browsing and what files they are downloading – in REAL TIME. In addition it can block access to adult sites as well as performing anti-virus scanning on all downloads. GFI WebMonitor is the perfect solution to transparently exercise a degree of access control over users' browsing habits and ensure legal compliance – in a manner that will not alienate your network users!

GFI MailSecurity

Email anti-virus, content policies, exploit detection and anti-trojan

GFI MailSecurity for Exchange/SMTP is an email content checking, exploit detection, threats analysis and anti-virus solution that removes all types of email-borne threats before they can affect your email users. GFI MailSecurity's key features include multiple virus engines, to guarantee higher detection rate and faster response to new viruses; email content and attachment checking, to quarantine dangerous attachments and content; an exploit shield, to protect against present and future viruses based on exploits (e.g., Nimda, Bugbear); an HTML Sanitizer, to disable HTML scripts; a Trojan & Executable Scanner, to detect malicious executables; and more.

Messaging

GFI FAXmaker

Network fax server for Exchange/SMTP/Lotus

GFI FAXmaker is a fax server that makes sending and receiving faxes an efficient, simple and cheaper process. The problems with manual faxing are solved because GFI FAXmaker allows users to receive and send faxes directly from their email client. The benefits are numerous: less time is spent sending, collecting and distributing faxes, noticeable cost savings and each fax received or sent is saved in digital format as an email. With tens of thousands of customers, GFI FAXmaker is the leading fax server on the market, offering reliability and enterprise functionality at an unbeatable price.

GFI MailArchiver

Email archiving of internal and external email

GFI MailArchiver is used by thousands of administrators to avoid the pains of PST file management because it reduces the company's dependency on these files. All email is stored in a central location that is easily accessible using a web browser and the PST migration tool ensures access to old emails stored in PST files on users' machines. Using the auditing functionality, management can access any email that is requested for ediscovery/compliance purposes and guarantee that these emails have not been tampered with.